

COMMONWEALTH OF KENTUCKY  
CABINET FOR HEALTH AND FAMILY SERVICES  
DEPARTMENT FOR MEDICAID SERVICES

IN RE: PHARMACY TAC

---

October 28, 2020  
1:00 P.M.  
(All Participants Appeared Via Zoom or Telephonically)

---

**APPEARANCES**

Ron Poole  
CHAIR

Matt Carrico  
Paula Straub  
Rosemary Smith  
Jill McCormack  
Meredith Figg  
Philip Almeter  
TAC MEMBERS

---

CAPITAL CITY COURT REPORTING  
TERRI H. PELOSI, COURT REPORTER  
900 CHESTNUT DRIVE  
FRANKFORT, KENTUCKY 40601  
(502) 223-1118

---

APPEARANCES  
(Continued)

Jessin Joseph  
Fatima Ali  
Judy Theriot  
Sharley Hughes  
Angela Parker  
MEDICAID SERVICES

(Court Reporter's Note: At the request of DMS, all other participants appearing via Zoom or telephonically will not be listed under Appearances.)

## AGENDA

1. Payment methodology model
  - \*What we don't want:
    - Any Clawbacks
    - No add-on fees (have no basis behind them)
  - \*What we do want:
    - No audit clauses like chain drug stores have
    - Total transparency of pricing and any fee charged to pharmacy providers
2. Reimbursement Clinical Programs
  - \*Tobacco Cessation
  - \*Diabetic Education
  - \*Lifestyle Weight loss Coaching
  - \*Cognitive Function Evaluation
3. Philip Almeter: Presentation on data regarding current reimbursement rates with MCOs
4. Rosemary Smith: White Paper presentation
5. Samples of payment methodology models: attachments
  - \*CMS: NADAC Pricing
  - \*West Virginia Model
  - \*2020 Cost-of-Dispensing Study
6. PTAC coming to consensus on Medicaid Pharmacy Reimbursement Model
7. Next meeting date and items to be discussed
8. Adjourn

1 CHAIRMAN POOLE: The first item  
2 that I had was the payment methodology model, just  
3 breaking it down of what we don't want and what we do  
4 want.

5 And I will say that per  
6 discussions outside of our PTAC with other pharmacy  
7 individuals that has had meetings with CMS and Jessin  
8 and Commissioner Lee is that it seems like the  
9 clawbacks, fees and no additional fees and even the  
10 audit - we already have an audit law in place - but I  
11 was still going to allow Jill to make comments on  
12 this. So, go ahead, Jill.

13 MS. McCORMACK: Thanks, Ron. I  
14 just wanted to underscore that as we had planned on  
15 talking about clawbacks and add-on fees that Senate  
16 Bill 50 does contain two clauses that I sent out on  
17 Page 3 of the bill, Subsection (b) (i) (ii).

18 It says reducing payment for  
19 pharmacy or pharmacist services, directly or  
20 indirectly, which covers the DIR issue, under a  
21 reconciliation process to an effective rate of  
22 reimbursement. This prohibition shall include  
23 without limitation creating, imposing, or  
24 establishing direct or indirect remuneration fees,  
25 generic effective rates, dispensing effective rates,

1 brand effective rates, any other effective rates, in-  
2 network fees, performance fees, pre-adjudication  
3 fees, post-adjudication fees, or any other mechanism  
4 that reduces, or aggregately reduces, payment for  
5 pharmacy or a pharmacist services.

6 And, then, (ii) is, again,  
7 prohibiting creating, modifying, implementing, or  
8 indirectly establishing any fee on a pharmacy,  
9 pharmacist or a Medicaid recipient without first  
10 seeking and obtaining written approval from the  
11 department to do so.

12 So, Ron, I just kind of wanted  
13 to underscore that as we're talking about that, those  
14 should cover it. I think it's a matter of  
15 enforcement but happy to take any other comments on  
16 it.

17 DR. ALMETER: This is Philip  
18 here. I'd like to emphasize I agree 100% with that  
19 from the hospital side.

20 CHAIRMAN POOLE: And I agree  
21 with Jill. I just want to make sure, and I  
22 understand with other pharmacy stakeholder meetings  
23 with the Medicaid office, that all these things have  
24 been considered. Obviously, the ones you just read  
25 are in SB 50.

1                               So, is there any more  
2 discussion, then, on I guess the provisions or terms  
3 of SB 50 concerning these topics? If not, I will  
4 move on to Dr. Almeter.

5                               MS. HUGHES: Ron, just to let  
6 you know, Meredith and Matt have joined. And, Matt,  
7 if you could turn your video on, please.

8                               CHAIRMAN POOLE: Okay. Thank  
9 you. Go ahead and share your comments, Dr. Almeter,  
10 please.

11                              DR. ALMETER: This is regarding  
12 the MCO reimbursement. So, I knew a lot of  
13 discussion around moving to the single PBM for all  
14 has been around a payment model with NADAC pricing.

15                              From a health system that has  
16 retail and specialty, we currently don't participate  
17 in a model with that. And, so, I wanted to get some  
18 feedback on what that would look like for health  
19 systems that participate in those, you know, 340B.

20                              And, then, I also did some  
21 research checking in with the University of West  
22 Virginia to see their comments on that model.

23                              And every way I can look at it,  
24 it looks like a promising model. Just in case we go  
25 this direction, I support that in comparison to

1 current reimbursement rates from the MCOs as it  
2 stands today. Just from looking at all the different  
3 angles, that seems like the most comparable rate.

4 Sorry. Did somebody say  
5 something?

6 CHAIRMAN POOLE: No, sir. That  
7 was the feedback that I've been worried about.

8 DR. ALMETER: So, the one other  
9 thing I would like the group to consider to put out  
10 there is I think at some point, we're going to  
11 discuss the cost-of-dispensing study, and I think  
12 that's important because the current dispensing fee,  
13 at least with fee-for-service at \$10.64, might not be  
14 up to market per that study.

15 And I would argue that in the  
16 world of specialty pharmacy, that there would be a  
17 consideration for an enhanced dispense fee because a  
18 significant PA (inaudible) benefits investigation  
19 where you start teaching clinical documentation,  
20 whole chain distribution as well as whole chain  
21 distribution testing and validation, the actual cost  
22 is much higher. I think the study referenced \$75.

23 In talking to other health  
24 systems that do this, they think it might be closer  
25 to \$100, and I think that study may have included

1 some large, big-box specialty pharmacies that have a  
2 much larger operation.

3 That's just one other thing I  
4 think the group should consider in looking at  
5 dispense fees with specialty products. Those are the  
6 comments I wanted to add. Any questions on those?

7 MR. CARRICO: No questions.  
8 This is Matt. I want to back up what you said. I  
9 think there's three areas that need to be considered  
10 different dispensing fees rather than just NADAC plus  
11 \$10.64, specialty being one of them.

12 I'm not a specialty pharmacy  
13 but I called a couple. And even though the bill says  
14 you don't have to be a "specialty" pharmacy to  
15 dispense, they still have to be for everyone else.  
16 So, the cost is still there, and it sounds like it's  
17 a bunch of red tape and it's not cheap to do.

18 And, to be honest, if I was a  
19 specialty pharmacy and dispensed a \$15,000 medicine  
20 and got \$10.64, I would wonder why I'm a specialty  
21 pharmacy.

22 But specialty is one of them,  
23 compounding is another and, then, vaccines are  
24 another as well. And I might be jumping ahead.  
25 However, with this said, if we're trying to get



1 something in place before July 1<sup>st</sup>, my rough idea is  
2 to go ahead and try to get like a NADAC plus \$10.64  
3 or whatever we agree on for across the board to get  
4 implemented ASAP before July 1<sup>st</sup>, and once we get  
5 that date figured out, see if we can perform a cost  
6 of dispensing for specialty, compounding and  
7 immunizations to hopefully be into effect by July  
8 1<sup>st</sup>; but in the meantime, we stop the bleeding with  
9 all the other stuff. I'm just throwing that out  
10 there.

11 MS. McCORMACK: Hi. This is  
12 Jill McCormack. The study that I sent out a week or  
13 two ago that CPA and CVS did together, that does  
14 include a study of specialty pharmacy. It's on Page  
15 26 of the document.

16 MR. CARRICO: What day did you  
17 send that out?

18 MS. McCORMACK: I'm happy to re-  
19 send it to the group.

20 MR. CARRICO: And you said Page  
21 27?

22 MS. McCORMACK: It's Page 26 of  
23 the actual document, Page 32 of the PDF. I'm sorry.  
24 Yes, that's right.

25 CHAIRMAN POOLE: Jill, do you

1 mind to hit the high notes on that? I've got so many  
2 reports and everything in front of me, that's one I  
3 might not have.

4 MS. McCORMACK: I apologize.  
5 I'm kind of looking at this for the first time and it  
6 looks like the cost of dispensing for specialty  
7 drugs, the mean is \$24.63. And, then, of course, we  
8 go through the mean, the ST, 50<sup>th</sup> percentile out of  
9 median, the 75<sup>th</sup> percentile and the 95% percentile,  
10 the highest being 74 to 76 and the mean being \$24.63.

11 MR. CARRICO: And is that for  
12 all pharmacies or chain pharmacies?

13 MS. McCORMACK: All pharmacies  
14 that responded to the survey and the final analytical  
15 sample that was reported to the analyzers.

16 DR. ALMETER: So, I have a  
17 comment. When I spoke to WVU, they calculated their  
18 cost to be, depending on the drug, somewhere between  
19 \$100 and \$125 to dispense, and they felt that that  
20 study presents a large data set that the large mail  
21 order pharmacies that are more vertically aligned  
22 like Accredo, CVS Specialty, etcetera, may have  
23 skewed the data because they have large, big-box  
24 operations in Orlando, Phoenix, Indianapolis,  
25 Memphis. They have the ability to leverage economies

1 of scale and reduce costs to dispense.

2 So, I think speaking to other  
3 academic medical centers that have done this work,  
4 without having a large operation like that, it is  
5 more costly.

6 MS. McCORMACK: Obviously, we  
7 would have to read the study and see what the  
8 limitations of the study were. I just wanted to let  
9 you know that there is something out there.

10 CHAIRMAN POOLE: Well, Jill,  
11 what year or what is the date they're pulling their  
12 data from?

13 MS. McCORMACK: This is the 2019  
14 Cost-of-Dispensing Study. Sorry, guys. This is like  
15 100 pages long.

16 DR. FIGG: I believe the data is  
17 from 2018.

18 MS. McCORMACK: Yes. So, it  
19 must be based on 2018 data.

20 DR. FIGG: I think it mentions  
21 that this is the first national survey of cost of  
22 dispensing on specialty drugs and it kind of outlines  
23 a lot of the difficulty in trying to kind of nail  
24 some of that down because of the definition of  
25 specialty drug, what is that. There's definitely

1 some that the dispensing is much cheaper and the  
2 requirements that go on with that are less time-  
3 consuming. So, I think when you talk about specialty  
4 drugs, you have to consider that it's kind of all  
5 over the place.

6 And to Philip's point, you're  
7 talking about drugs that require recommendations and  
8 restrictions all over the place and you're talking  
9 about the providers that are providing for this being  
10 big-box and small. So, it's really all over the  
11 place as far as what the reimbursement would be  
12 because of the different requirements on each drug.

13 CHAIRMAN POOLE: I think just  
14 like on the 2020 Cost-of-Dispensing Study that I  
15 provided you all prepared by Abt Associates and the  
16 NPI Group that was commissioned by NACDS, NCPA and  
17 National Association of Specialty Pharmacy, those  
18 figures in that study, the mean specialty drug costs  
19 were \$73.58 and the range was from \$40.12 up to  
20 \$86.48.

21 So, I think that proves your  
22 point that these particular evaluations can be moving  
23 a lot more than your standard book of business.

24 So, I don't think Matt has got  
25 a bad idea that if we can get the program started and

1 to try to, then, possibly even work with our own  
2 specialty drug pharmacies inside the state to come up  
3 with some figures and hopefully be able to adjust  
4 those figures to help those people out.

5 Does anybody have any further  
6 comment on what Philip started with his comments? If  
7 not, I will let Rosemary take over with her  
8 presentation. We're going to come back to a lot of  
9 these topics. Anybody have anything else? Okay.  
10 Rosemary, would you like to go ahead?

11 MS. SMITH: Thank you, Ron. I  
12 had sent out a White Paper and some other information  
13 to all the members, but I thought I might quickly go  
14 through a time line of where we are.

15 I think we all know in the  
16 second term of Governor Steve Beshear Administration  
17 that 80% of our Medicaid population was moved under  
18 managed care, and the State then contracted with  
19 Managed Care Organizations who then subcontracted to  
20 Pharmacy Benefit Managers.

21 So, the initial contractual  
22 arrangement created problems because the State had no  
23 contractual oversight over PBM's. As a result other  
24 than when impeded by legislation actions, PBM's have  
25 been allowed to manage \$1.7 billion of solely

1 taxpayer dollars with no oversight or regulation.

2 In 2013, the Legislature passed  
3 Senate Bill 107 simply saying that PBMs had to tell  
4 pharmacists how much they would pay for a drug before  
5 it was dispensed. After that bill passed, the PBMs  
6 refused to comply.

7 As a result, in 2016, the  
8 Legislature passed Senate Bill 117 that allowed the  
9 Department of Insurance to adjudicate complaints from  
10 pharmacists if PBMs were operating in violation of  
11 the law.

12 PBMs refused to comply with  
13 state law and Kentucky DOI issued a \$1.5 million fine  
14 and license suspension to CVS Caremark based on over  
15 400 violations of state law within six months. DOI  
16 later settled with CVS Caremark allowing them to pay  
17 the fine but removing the suspension.

18 Based on their current profit  
19 margin, it arguably took CVS Caremark less than a  
20 week's worth of revenue generated in Kentucky to pay  
21 the fine.

22 So, in 2018, the Senate passed  
23 by a 32-to-4 margin a carve-out of pharmacy benefits,  
24 therefore, ending the PBM experiment in Kentucky, but  
25 CHFS said they could not operate under a pharmacy

1 carve-out and they worked with pharmacists on  
2 legislation that would give the CHFS full power to  
3 police PBM activity which passed instead of the  
4 carve-out. To date, CHFS has largely not implemented  
5 the bill they suggested.

6 In February of 2019, nine  
7 months after it was mandated to do so by law, CHFS  
8 released the report titled Medicaid Pharmacy Pricing  
9 - Opening the Black Box showing PBMs took a minimum  
10 spread of \$123 million out of Kentucky's \$1.7 billion  
11 pharmacy spend.

12 By CHFS' own admission, this  
13 was not a complete number. WellCare, with 39% of the  
14 managed care population, refused to comply with the  
15 state law mandated data request and reported zero  
16 dollars in spread. The \$123 million represents the  
17 number for the other MCOs and PBMs.

18 Some Cabinet officials and  
19 actuaries stated then that they believed the real  
20 profit number was closer to \$250 million. And just  
21 \$123 million, that represents over \$335,000 in  
22 profits PBMs take out of local communities and keep  
23 for themselves every day.

24 On November 22, 2019, nine  
25 months after CHFS released their Black Box report

1 showing the spread of \$123 million without any data  
2 from WellCare, CHFS released their preliminary  
3 feasibility study of a pharmacy carve-out model.

4 A report showed a net estimated  
5 impact of the pharmacy carve-out to be \$237.5  
6 million. The net savings figure was in line with the  
7 projections taking the Black Box report and added the  
8 WellCare data.

9 In April of this year, as we  
10 all know, the Legislature passed Senate Bill 50 which  
11 is the focus of our committee today.

12 So, PBMs in my opinion have  
13 been unable to show any quantitative savings to  
14 Kentucky for the services they performed.

15 Based on the most conservative  
16 numbers, PBMs have profited more than \$1 billion in  
17 strictly taxpayer funds since managed care began in  
18 Kentucky, and they did this not by reducing spending  
19 to the State or improving the quality of care. They  
20 did it simply by transferring the \$1 billion that  
21 used to go back to Kentucky communities to  
22 themselves.

23 There is an independent  
24 pharmacy in 119 of 120 counties. My group, KIPA,  
25 represents those over 500 independents. In some



1 rural counties, there is only an independent  
2 pharmacy. In the last two years, over forty of those  
3 local small businesses have closed only as a result  
4 of Medicaid's lack of action to control this  
5 arbitrary PBM behavior.

6 The main problems with PBMs lie  
7 on changes to state contracts and federal oversight.  
8 The Trump Administration has launched an  
9 investigation into PBM activity.

10 That said, the temporary  
11 solution to keep pharmacies from continuing to close  
12 is to transfer the identified at least \$237.5 million  
13 from the PBM profits back to local community  
14 pharmacies by our higher dispensing fees.

15 As Matt has already talked  
16 about and we've all discussed, CMS currently  
17 recommends the \$10.64 dispensing fee per drug, per  
18 prescription. That is what CMS says is the break-  
19 even point for pharmacies.

20 Kentucky averages a \$2.80  
21 dispensing fee. And as we all know, \$2 of that came  
22 from the Legislature and their budgeting. PBMs pay  
23 on an average eighty cents in dispensing fees, less  
24 than 10% of what the federal government recommends.

25 This isn't about pharmacists

1 wanting higher fees for higher profits. It's a  
2 matter of keeping \$237.5 million in taxpayer dollars  
3 in Kentucky communities instead of sending it out to  
4 out-of-state PBMs who have repeatedly refused to  
5 comply with state law.

6 One very important point that  
7 wasn't addressed in the latest report is that another  
8 \$200 million would be infused back into the  
9 communities you serve in the form of the increased  
10 professional dispensing fee going from \$2.80 on  
11 average to \$10.64 per Rx. In fact, a pharmacy carve-  
12 out would have infused approximately \$437.5 million  
13 back into our state.

14 So, I think just looking at the  
15 White Paper that I sent, just to go over it just  
16 quickly, there are twelve states that did not go to  
17 managed care and they all have very comparable fee-  
18 for-service fee ranges.

19 There are eight states that did  
20 go to managed care - Iowa, Kansas, Louisiana,  
21 Mississippi, Nebraska, New Mexico, North Dakota, and  
22 Tennessee. They all are managed care but they  
23 dictate that fee-for-service is also how they will be  
24 paid. They are being paid the same rate as fee-for-  
25 service.

1 I think all of us know that  
2 California, the State of California on January 1<sup>st</sup> is  
3 carving pharmacy out of their Medicaid benefits for  
4 managed care and it will move thirteen million Medi-  
5 Cal beneficiaries back to fee-for-service. Their  
6 dispensing fee there is \$13.20.

7 Michigan is the latest state  
8 that has moved - the Governor said on December 1<sup>st</sup>  
9 that they're moving the pharmacy benefits out of  
10 managed care back to fee-for-service methodology.

11 April of 2021, New York will  
12 move pharmacy benefits for 4.3 million Medicaid  
13 managed care members back to fee-for-service.

14 And as Ron and Philip have  
15 already talked about, West Virginia was the first  
16 state that carved pharmacy out.

17 So, I think we're sitting and I  
18 agree with Matt and Philip that we are in a crucial  
19 time here for pharmacies, not only independents but  
20 I'm sure chains as well, and I think Jill would  
21 probably agree with that; but I think we're at a  
22 point that we really need to consider working  
23 together, working with the Medicaid Department and  
24 doing this as quickly as possible so we can get an  
25 implementation of a new payment methodology.

1 CHAIRMAN POOLE: Thank you,  
2 Rosemary.

3 MS. HUGHES: Rosemary, could you  
4 send me a copy of that?

5 MS. Smith: Yes, I will.

6 MS. HUGHES: Thank you.

7 CHAIRMAN POOLE: I think that  
8 was a very good chronological order of how things  
9 have evolved to this point.

10 One thing that I've learned  
11 through some of the conversations of other  
12 stakeholders with the Medicaid Department is these  
13 cost-of-dispensing studies, we used to have to do  
14 them in the nineties just to set the Medicaid rate,  
15 and Myers & Stauffer is the ones who got the contract  
16 to do that.

17 And when every year they  
18 started showing more and more increases because the  
19 cost fo everything is going up, they kind of did away  
20 with that methodology.

21 So, Matt alluded to at our last  
22 meeting, and I can assure you I've already ran my  
23 reports also, that the first - you can look at what  
24 you were getting reimbursed ten to twelve months ago  
25 versus the same book of business now and it is a

1 double-digit reduction, and in some cases a 20%  
2 reduction and more.

3 So, we've got some people out  
4 there that are hurting and struggling and still  
5 taking care of Medicaid patients, and I just would  
6 like to reiterate to the Medicaid Department on the  
7 call is that these are real figures.

8 The one cost-of-dispensing  
9 study that encompassed 2018 data, the cost of  
10 dispensing was \$12.40, and I just remind people of  
11 the title of it. All of us who are in the trenches  
12 know that that's just the cost of dispensing. Profit  
13 is not a bad word but profit is not a part of that  
14 equation.

15 This law came into effect  
16 because legislators have heard us and we're trying to  
17 get to a consensus here. I know legislators are  
18 still asking me every time we have a meeting as to  
19 what's going on because they're wanting to get this  
20 implemented a whole lot faster than July 1<sup>st</sup> because  
21 they hear it from all of pharmacy, not just  
22 independents. They hear it from chain. They hear it  
23 from everybody, including the hospital outpatient  
24 340B programs.

25 So, with this in mind, and also

1 to point out, the study that I'm showing is 2018.  
2 NADAC itself is working off of figures in the past.  
3 So, we're not even looking at a current model of what  
4 the cost structure is right now.

5 And I can assure you that every  
6 pharmacy that's still in business - and I just lost a  
7 colleague about six months ago that had to close his  
8 doors - but I can assure you that our costs, we're  
9 about as lean as we possibly can be and our costs  
10 don't go down. And, of course, this cost of  
11 dispensing is not even considering the cost of the  
12 prescription or the drug itself.

13 So, just like the study shows  
14 that 58% of the \$12.40 is made up of just payroll  
15 costs alone and that's taking into consideration all  
16 forms of pharmacy.

17 Whenever the message is being  
18 delivered by somebody that's providing the care, I'll  
19 just remind everybody that we don't have two  
20 lobbyists for every state legislator and every  
21 Congressman like PCMA does.

22 So, when we're providing the  
23 care, the message should be clear that we're the ones  
24 taking care of the patients and we don't have a slick  
25 team to give the presentations of how our true plight

1 is. We just go by what has been presented, what the  
2 cost-of-dispensing studies are done. We've got the  
3 proof of other states that have done what they've  
4 done.

5 So, me personally, I feel that  
6 the Medicaid Program should be working with us to get  
7 this accomplished and actually be excited to, when  
8 the first numbers come out about how much they're  
9 saving the State, to be touting the fact that they're  
10 responsible stewards of taxpayer dollars.

11 Anyhow, I didn't know if at  
12 this particular time - the only thing I want to  
13 mention is the reason why I put the reimbursement of  
14 clinical programs on there is because obviously every  
15 association, every organization such as UK - UK has  
16 worked great with all of pharmacy and working  
17 programs to save Medicaid money and to take better  
18 care of patients.

19 And I don't want this to get  
20 lost in this situation because there's other states  
21 doing simple things that is showing cost savings.  
22 Like, Ohio and Pennsylvania are doing a program  
23 through Medicaid that on every antibiotic that is  
24 dispensed, there is a follow-up, and they're paying  
25 for that follow-up and that follow-up is actually

1 rendering better outcomes and saving some money.

2 So, I just don't want that to  
3 fall through the cracks because there's a lot of  
4 programs out there that pharmacists are doing every  
5 day in Kentucky and can save the program money and  
6 it's been proven. There's actually years and years  
7 of clinical data out there to prove it.

8 So, that's something that I'd  
9 really like for the committee to work on in the  
10 future to work with the program on certain areas of  
11 the state to be able to do pilot programs to show the  
12 benefits and hopefully get some reimbursement models  
13 going on that.

14 So, anyway, I didn't know if  
15 Matt or anybody or Rosemary wanted to further comment  
16 on things or make a motion.

17 MS. SMITH: Ron, I would make a  
18 motion that our Kentucky DMS to request that CMS  
19 approve the federally-recommended fee-for-service  
20 dispensing fee rate for Kentucky Medicaid  
21 prescriptions filled either under managed care or  
22 fee-for-service.

23 Included in this motion is that  
24 DMS send the request to CMS in a timely manner since  
25 Senate Bill 50 requires the Cabinet set reimbursement



1 rates to be used in conjunction with the single state  
2 PBM.

3 DR. FIGG: I'd like to second  
4 that. I think if fee-for-service already has \$10.64,  
5 us putting that forward is probably the easiest lift  
6 to get this approved as quickly as possible through  
7 CMS and I think that's what we'd all like to see is  
8 some movement.

9 CHAIRMAN POOLE: Rosemary, do  
10 you feel that we need to put an addendum on your  
11 motion of what Matt said, looking at other not just  
12 standard pharmacy but looking at specialty pharmacy  
13 compounding and 340B to work out those----

14 DR. ALMETER: Vaccination.

15 CHAIRMAN POOLE: ----as we get  
16 going with the program? Go ahead, Philip.

17 DR. ALMETER: I think it was  
18 vaccinations - compounding, specialty and  
19 vaccinations.

20 CHAIRMAN POOLE: Okay. Thanks.

21 MS. SMITH: Right. Absolutely.  
22 Yes, I'd like to add that to the motion.

23 CHAIRMAN POOLE: Would you  
24 second that, Meredith?

25 DR. FIGG: Yes.

1 CHAIRMAN POOLE: I've got a  
2 motion by Rosemary and a second by Meredith. Any  
3 further discussion?

4 MS. McCORMACK: I have a  
5 question, Ron. I assume, based on the context, that  
6 we're talking about a single rate across all  
7 pharmacies; but if we need to clarify that by putting  
8 the word single, I would appreciate that, and I'm for  
9 the motion.

10 MS. STRAUB: This is Paula. I  
11 just want to confirm we're talking NADAC plus a  
12 dispensing fee, right, the dispensing fee of \$10.64?

13 MS. SMITH: Yes.

14 MS. STRAUB: Okay. I'm just  
15 confirming that.

16 CHAIRMAN POOLE: That was what  
17 her motion was. Any further discussion?

18 DR. ALMETER: I just wanted to  
19 add one comment that you said earlier, Ron, that I  
20 second wholeheartedly. Since the Board of Pharmacy  
21 approved "x" many protocols, I know you have four  
22 reimbursement for clinical programs right here, but  
23 there's so many more opportunities, and the  
24 accessibility of our pharmacists in the community is  
25 huge.

1                                   And if going to a pharmacy that  
2 offers, say, like a Strep test, that's one less visit  
3 to an M.D. That's going to cause less cost to the  
4 system. It would be nice if Medicaid could look at  
5 that because we are looking at - we're working with  
6 the College of Pharmacy and Trish Freeman trying to  
7 figure out how can we implement some of these things.

8                                   We're at a point now where we  
9 can do it but will we get paid? And, so, we want to  
10 approve it so we can get paid, but there is evidence  
11 out there already that this works. We just haven't  
12 really done it in Kentucky as much. I'm fully  
13 supportive of that.

14                                   CHAIRMAN POOLE: Okay.

15 Rosemary, would you just-----

16                                   MS. SMITH: I agree.

17                                   CHAIRMAN POOLE: Just put the  
18 addendum on there - in addition, looking into  
19 protocol models that are already existing in the  
20 state and already been developed to work with the  
21 Medicaid Program either in a pilot study or a study  
22 to be able to find different clinical interventions  
23 pharmacists can do to save the state money and to  
24 improve the quality of patient care and improve  
25 patient outcomes.

1 MS. SMITH: Absolutely.

2 DR. ALMETER: I'm sorry. I have  
3 one more thing I wanted to add on. With the NADAC  
4 pricing, my understanding is in the specialty world  
5 and talking to other colleagues that live in there,  
6 about 80% of specialty items don't have a NADAC  
7 price. And my understanding of their program is that  
8 that will default to the WAC price.

9 I'm supportive of that. I just  
10 wanted to make sure that we're clear on that. If  
11 we're saying moving to NADAC, that with NADAC prices  
12 not existing, it would be WAC.

13 CHAIRMAN POOLE: Okay.  
14 Rosemary?

15 MS. SMITH: Yes, we could  
16 definitely add that.

17 CHAIRMAN POOLE: Add that  
18 terminology in there.

19 MS. SMITH: Yes.

20 CHAIRMAN POOLE: If you don't  
21 mind, Rosemary, you and I can stay on the line when  
22 our meeting is over and help Sharley to get the  
23 proper language of the motion and you and I can work  
24 on that and make sure she has got a complete version  
25 of it and what was passed. Okay?

1 MS. HUGHES: Ron, you need to do  
2 that during the meeting. With the open meeting laws,  
3 we do have to work on that during the meeting.

4 CHAIRMAN POOLE: Okay.  
5 Rosemary, do you have something written on your  
6 motion?

7 MS. SMITH: I just have part of  
8 the motion.

9 CHAIRMAN POOLE: Do you either  
10 want to work on it there or forward it to me and let  
11 me work on it and we can take like a five-minute  
12 break or just everybody stay on the line until I can  
13 get something in final form, or if you want to try to  
14 restate it and it will be recorded, including all the  
15 things that we had added on.

16 DR. ALMETER: Can I ask one more  
17 question? Sorry.

18 MS. McCORMACK: I had one, too.

19 CHAIRMAN POOLE: Yes.

20 DR. ALMETER: So, just so we're  
21 clear, we discussed at the very beginning of this  
22 about the clawbacks, DIR fees, add-on fees as already  
23 being a part of Senate Bill 50 and that will be part  
24 of this.

25 One thing that is not included

1 in Senate Bill 50 is copay accumulators. We never  
2 mention that in Senate Bill 50. There was a House  
3 bill about this but it kind of died in committee, but  
4 I know our patients, when they get a copay card or a  
5 coupon and having that not count as their deductible,  
6 it hurts them.

7 So, I don't know if that is  
8 something we can add to this, that we would say since  
9 this is the State Medicaid, we would want to prevent  
10 copay accumulators from going on. I don't know how  
11 the group feels about that but I thought that was  
12 something worth mentioning.

13 MS. McCORMACK: I don't know  
14 much about that issue and I don't know if that's in  
15 our charge but I'm happy to talk about it.

16 DR. ALMETER: It's currently  
17 something that many PBMs do today. So, say you have  
18 a \$100 copay and there's a coupon or a copay card  
19 that allows you to get that for half off and you pay  
20 \$50, the PBM will only say you met \$50 of your  
21 deductible. Basically, it takes patient assistance  
22 and doesn't allow it to be counted towards your  
23 deductible.

24 MS. McCORMACK: I'm happy to  
25 talk about issues that help patients. I'm just not

1       sure that that's part of our charge here but I'd be  
2       happy to hear from others, but I don't think it's  
3       relevant in Medicaid, so, I don't think there are  
4       already copays, at least on the retail side.

5                       DR. FIGG: There are small  
6       copays.

7                       CHAIRMAN POOLE: Philip, are you  
8       seeing those be----

9                       DR. ALMETER: So, even if you  
10      are an MCO patient today and we have a very high-  
11      dollar specialty drug, your copayment could be  
12      hundreds. It could be very high even with a Medicaid  
13      MCO.

14                      So, I know we're talking about  
15      the new world moving forward with this, but I'm also  
16      trying to think about current state, what we're  
17      dealing with with certain high-dollar therapies for  
18      patients.

19                      DR. JOSEPH: Philip?

20                      CHAIRMAN POOLE: Yes, Jessin.  
21      Did you want to say something?

22                      DR. JOSEPH: I really don't want  
23      to add too much. I'm just taking notes, guys,  
24      honestly. So, yes, I appreciate you guys all talking  
25      about this.

1 Phil, if you can point to me  
2 where that's occurring in the managed care realm.  
3 From my understanding, that should not be occurring  
4 due to what we've already put into the managed care  
5 contracts.

6 And, then, I think Jill kind of  
7 hit it on the head, though. From a federal  
8 standpoint, there can't be copay accumulators within  
9 the Medicaid and Medicare space. So, it may be a  
10 moot issue.

11 MR. ALMETER: If I find it, I  
12 will send it to you. I just want to make sure that  
13 it was discussed but I appreciate the discussion.

14 CHAIRMAN POOLE: Let me just  
15 break in for a second. Sharley, could you let Matt  
16 get back in to the meeting? He got cut off.

17 MS. HUGHES: Yes. I just let  
18 him in.

19 CHAIRMAN POOLE: Okay.

20 MS. McCORMACK: Ron, I have  
21 another suggestion for the reimbursement methodology  
22 language. Can we ask that CMS approve the rate as a  
23 floor so that, in the future, if there are  
24 opportunities to, if we get a new cost-of-dispensing  
25 study, there are opportunities to increase that, that



1 it may cause less confusion and less waiver requests  
2 if we do it as a floor?

3 So, NADAC plus \$10.64 would be  
4 the floor and there would also be other opportunities  
5 should the managed care companies or the single PBM  
6 want to do value-based payments or other kinds of  
7 programs that we could all take advantage of if we so  
8 choose, that that option would be there, just to kind  
9 of keep from having to go through a process again in  
10 several years, hopefully.

11 CHAIRMAN POOLE: Rosemary, do  
12 you have your motion, the base motion in writing?

13 MS. SMITH: I do, base motion.  
14 Should we maybe vote on the base motion and see if  
15 that passes and, then, have an additional motion to  
16 add to it?

17 CHAIRMAN POOLE: I think it  
18 would be nice to go ahead and just add everything  
19 into the original motion.

20 MS. SMITH: Okay. First we need  
21 to include what Jill said, right? So, I said I make  
22 a motion for Kentucky DMS to request that CMS approve  
23 the federally-recommended fee-for-service dispensing  
24 fee rate for Kentucky Medicaid prescriptions filled  
25 either under managed care or fee-for-service.

1                                So, Jill, what do we need to  
2       add in that sentence? You wanted to make sure that  
3       it was the same.

4                                CHAIRMAN POOLE: Well, the floor  
5       is what she was talking about.

6                                MS. SMITH: This was earlier  
7       when she was talking originally. You were talking  
8       about to make sure that the rate was across the  
9       board. Is that correct?

10                               MS. McCORMACK: I talked about a  
11       single rate, so, single dispensing fee, meaning that  
12       all pharmacies would get paid the same but make it a  
13       floor. So, you put me on the spot wordsmithing, but  
14       would it be something like that Kentucky request that  
15       CMS approve NADAC plus \$10.64, a single rate of NADAC  
16       plus \$10.64 as the floor for reimbursement in the  
17       Kentucky Managed Medicaid Program.

18                               MS. SMITH: I think we need to  
19       say either the managed care or fee-for-service,  
20       right?

21                               MS. McCORMACK: Well, a fee-for-  
22       service rate is already approved, correct, but we're  
23       going to have both? I'm fine with that.

24                               DR. JOSEPH: Just semantics  
25       here. The fee-for-service program is based off of

1 lowest of logic. So, it's not just NADAC. So, if  
2 you say NADAC plus \$10.64, then, you miss out on the  
3 other pieces.

4 MS. STRAUB: And I want to make  
5 sure 340B is covered in this as well. We need to  
6 make sure that all pharmacies including 340B. So, we  
7 need to make sure they're included in this language  
8 that they're a NADAC plus the dispensing fee.

9 DR. ALMETER: And that's  
10 important because Senate Bill 50 has a non-  
11 discriminatory clause, where a fee-for-service, all  
12 340B savings move to the State. It doesn't exist  
13 right now in the MCO world. And, so, if you take  
14 fee-for-service and put it on the MCO claims, that's  
15 a piece that the current Senate bill says should not  
16 discriminate against 340B. That's a good point,  
17 Paula.

18 MS. SMITH: I think that's the  
19 reason my motion that I didn't say, Jessin, to your  
20 point, the NADAC because it is a lesser. It would  
21 just be using the federally-recommended methodology  
22 that's already in place which shows the NADAC, the  
23 WAC. You have to stay away from just saying NADAC.

24 DR. ALMETER: But 340B would not  
25 be included on that list because it is currently

1 included on that list for fee-for-service.

2 MR. CARRICO: Guys, there's a  
3 couple of things I wanted to mention. I'm not sure  
4 if we covered it when I got disconnected or if this  
5 is the place to bring it up, but one thing that is an  
6 issue with the way fee-for-service is now is if you  
7 get one drug, you get the dispensing fee one time  
8 that month.

9 So, if it's a 15-day supply and  
10 it's written twice, you're only going to get paid for  
11 the dispensing fee once. And where I work, I have a  
12 lot of nurse practitioners, a lot of two-week, one-  
13 week supplies if things are written, and I don't  
14 think it's right if we don't get a dispensing fee for  
15 each time we bill something.

16 The second part is are we going  
17 to be able to appeal NADAC pricing through DOI  
18 because I know a few things on fee-for-service right  
19 now where that might be the NADAC pricing but there's  
20 no place you can get it for that price. Is it going  
21 to apply the same way to this?

22 CHAIRMAN POOLE: Okay.

23 MR. CARRICO: But that one-time  
24 dispensing fee for, I don't know if it's twenty-eight  
25 days or whatever, that will be a killer for a lot of

1 people, especially me. So, I don't know if that gets  
2 put in now or----

3 CHAIRMAN POOLE: Rosemary, do  
4 you have a written copy of your original?

5 MS. SMITH: No. I just have it  
6 written. I don't have it on my computer. I'll text  
7 it to you.

8 CHAIRMAN POOLE: Let me get it  
9 to pull up here. Okay. Rosemary, if you would not  
10 mind to go ahead and dictate your motion as you know  
11 it for now and we will keep working on it. So, go  
12 ahead.

13 MS. SMITH: Okay. I make a  
14 motion for our Kentucky DMS to request that CMS  
15 approve the federally-recommended fee-for-service  
16 dispensing fee rate for Kentucky Medicaid  
17 prescriptions filled either under managed care or  
18 fee-for-service.

19 CHAIRMAN POOLE: Was that all?

20 MS. SMITH: No. I have:  
21 Included in this motion is that DMS send the request  
22 to CMS in a timely manner since Senate Bill 50  
23 requires that the Cabinet set reimbursement rates to  
24 be used in conjunction with the single state PBM.

25 CHAIRMAN POOLE: So, read

1 through that one more time to make sure I got  
2 everything first.

3 MS. SMITH: I make a motion for  
4 our Kentucky DMS to request that CMS approve the  
5 federally-recommended fee-for-service dispensing fee  
6 rate for Kentucky Medicaid prescriptions filled  
7 either under managed care or fee-for-service.

8 Included in this motion is that  
9 DMS send the request to CMS in a timely manner since  
10 Senate Bill 50 requires that the Cabinet set  
11 reimbursement rates to be used in conjunction with  
12 the single state PBM.

13 MS. HUGHES: Ron, I have made  
14 you co-host. So, if you want to share that on the  
15 screen so that all your members can see it, that will  
16 help with everyone telling you to where they had  
17 words or not.

18 CHAIRMAN POOLE: Okay. Let me  
19 get all my typing done so far.

20 DR. FIGG: I know that this  
21 motion says a timely submission. Jessin, can you  
22 give me a time frame on how quickly we could request  
23 this approval from CMS?

24 DR. JOSEPH: I don't know how a  
25 time frame would work with CMS. I know we can ask

1 CMS what it would look like. I think just from my  
2 understanding, a preprint in any way is a 90-day  
3 turnaround time. And, so, depending on when CMS gets  
4 to it, the clock starts once we submit.

5 DR. FIGG: I was asking how  
6 quickly can DMS submit it to CMS.

7 DR. JOSEPH: I mean, as soon as  
8 we've kind of drafted it up and gotten it through. I  
9 can't give you a date, unfortunately.

10 The thing I would just probably  
11 add is that if it's exactly like the fee-for-service  
12 one, the work that my team would need to do is less  
13 than if it was something else. That's all I'd say in  
14 terms of the time line.

15 MR. CARRICO: So, Jessin, if we  
16 went forth kind of mimicking most of the parts of the  
17 current fee-for-service, is February looking like a  
18 realistic implementation if they approve it?

19 DR. JOSEPH: February for  
20 implementation. I don't know. I don't know because  
21 there's other factors. This is when CMS would get  
22 it, but we also need to talk to the actuaries about  
23 how this works because now the rates have changed.  
24 So, I can't say that February would make sense. I  
25 really don't know.

1 MR. CARRICO: And if we were to  
2 follow through with the plan of trying to get  
3 everything approved for NADAC plus dispensing fee and  
4 we wanted to follow up on cost of dispensing for  
5 specially compounding vaccines, when in your mind is  
6 the turnaround time for when we would be able to get  
7 that rolling and submitted?

8 DR. JOSEPH: I have it in my  
9 notes but I don't know where we came to that  
10 conclusion. My understanding of this recommendation  
11 is for DMS to submit something to be identical to the  
12 current fee-for-service methodology ASAP, and, then,  
13 the TAC was going to recommend a different cost of  
14 dispensing at a later date for compound, specialty  
15 and immunizations.

16 MR. CARRICO: Correct, but we're  
17 thinking we might need a cost-of-dispensing study.  
18 How does that look time frame?

19 DR. JOSEPH: A cost-of-  
20 dispensing fee survey depends on how we lay out the  
21 survey. I think the quickest that I've ever heard -  
22 we haven't done one, so, this is all from just  
23 reaching out to other states and speaking to others -  
24 but I think it takes at least three to six months.

25 Again, it really depends on how



1 we lay out the survey, what the requirements will be,  
2 is it mandatory, is it voluntary, who we're looking  
3 to target and, then, kind of setting up the time  
4 lines for an actual study. So, three to six months  
5 is my understanding.

6 MR. CARRICO: And if we send  
7 this through to mimic fee-for-service now, will this  
8 include immunizations in the meantime on the new  
9 formulary in January?

10 DR. JOSEPH: I'm confused. What  
11 do you mean, does it include immunizations?

12 MR. CARRICO: Like, if we said  
13 we want to mimic fee-for-service payments, will on  
14 January 15<sup>th</sup> I be able to bill for a pneumonia shot  
15 on Medicaid?

16 DR. JOSEPH: Through a managed  
17 care Medicaid member?

18 MR. CARRICO: Yes.

19 DR. JOSEPH: That's unchanging.  
20 So, the pharmacy benefit in its entirety from CMS is  
21 basically around covered outpatient drugs. So, this  
22 is what I believe everyone is writing their  
23 recommendations around.

24 The pieces around immunizations  
25 kind of falls off there because those aren't

1 technically covered outpatient drugs. So, we're not  
2 touching, we're not changing anything in terms of  
3 that coverage piece from the managed care side. So,  
4 we won't be doing anything there for 1/1.

5 MR. CARRICO: Okay.

6 MS. HUGHES: Now, Jessin, on the  
7 changes on how long it's going to take to implement  
8 these recommendations, it would require a reg change,  
9 correct?

10 DR. JOSEPH: Yes.

11 MS. HUGHES: So, you're looking  
12 at six to seven months for that to go through the  
13 regulatory process. Am I right there?

14 DR. JOSEPH: I think you're  
15 right, but I think we would do this as an emergency  
16 reg because there is a fiscal amount tied to it. We  
17 could check with Jonathan, though.

18 MS. HUGHES: Okay. I just  
19 wanted to point that out.

20 DR. JOSEPH: Yes. Definitely,  
21 it will have to go through all the regulatory  
22 processes.

23 MS. SMITH: I would just like to  
24 make a comment to kind of speak to what Jessin said,  
25 that if we mimic the fee-for-service methodology with

1 the exception, of course, of 340B because 340B's have  
2 protection already in Senate Bill 50, I think that's  
3 going to be an easy ask of our Medicaid Department  
4 because it's already in place; and if we start adding  
5 on at this point, I think we're going to get delay  
6 after delay.

7 So, I would like to keep my  
8 motion as it is and, then, have an additional motion  
9 or do a second motion that after we get this  
10 implemented, that we work together as a group on the  
11 other issues.

12 DR. JOSEPH: Is everybody aware  
13 of the lowest of logic within the Kentucky Medicaid  
14 fee-for-service program?

15 I know we've come to the  
16 conclusion but I just want to make sure everyone is  
17 aware of it because I know we've been referencing  
18 NADAC, and NADAC is something that would pay on a  
19 good chunk of time but there are other pieces that  
20 when we look at the methodology we're hitting those  
21 price points just as often.

22 So, I know you all are aware of  
23 it, but from a fee-for-service standpoint, I do want  
24 to make sure everyone is up to speed about what that  
25 methodology is.

1 DR. ALMETER: Let me move this  
2 around so people can see that Section 2 of the link I  
3 sent that has the lowest of logic listed. And that's  
4 the piece I wanted to clarify is that there's a  
5 separate section there - I think it's Section 5 or  
6 Section 4 - that says 340B ceiling price will be  
7 considered in the lowest of logic, and that's the one  
8 piece I wanted to make sure is excluded from this.

9 MS. STRAUB: I agree.

10 DR. ALMETER: I just wanted to  
11 make sure that's in the motion.

12 MS. SMITH: Could you send that  
13 to me, please? It's on the Chat. I think you sent  
14 it on the Chat. Oh, I'm sorry. I'm looking on my  
15 email.

16 DR. ALMETER: I'll tell you  
17 exactly what it should read because what it reads is  
18 not what you want, or what we wanted.

19 CHAIRMAN POOLE: All right.  
20 Tell me what it should read, then,

21 DR. ALMETER: Lowest of logic  
22 shall not include the 340B ceiling price, and I'm  
23 going to type it out right now.

24 CHAIRMAN POOLE: Are you all  
25 seeing my screen at all?

1 MS. SMITH: No.

2 CHAIRMAN POOLE: I'm trying to

3 share it.

4 MS. HUGHES: Hit the green

5 Share Screen and, then, you have to click on the

6 document you're wanting to share.

7 CHAIRMAN POOLE: Okay. So,

8 Philip, I'm not seeing what you're typing. So, if

9 you want to just dictate it.

10 DR. ALMETER: I can tell you

11 right now. The new recommendation should say for a

12 340B-purchased drug dispensed by a pharmacy, the

13 lowest of logic shall not include the 340B ceiling

14 price.

15 DR. JOSEPH: I'm only saying

16 this, again, just out of semantics and what we're

17 seeing here. The way that I read this is the PTAC is

18 only giving us a recommendation for the dispensing

19 fee.

20 MS. McCORMACK: So, it should

21 say ingredient cost and dispensing fee rate in the

22 first line, right?

23 DR. ALMETER: So, that second

24 line, dispensing fee rate and ingredient cost. Is

25 that what you're saying, Jill?

1 MS. McCORMACK: For our Kentucky  
2 DMS to request that CMS approve - I don't know if you  
3 have to say federally-recommended because CMS - I  
4 think we just need to say the NADAC plus the current  
5 fee-for-service dispensing fee or say ingredient  
6 cost, the current ingredient cost and dispensing fee  
7 methodology employed in the fee-for-service program,  
8 something along those lines.

9 CHAIRMAN POOLE: Well, but the  
10 problem is NADAC is not just it.

11 MS. McCORMACK: Oh, that's  
12 right. Okay. And, so, approve the federally-  
13 recommended fee-for-service ingredient cost and  
14 dispensing fee.

15 MS. SMITH: Right.

16 MS. McCORMACK: And dispensing  
17 fee rate as the floor for reimbursement for Kentucky  
18 Medicaid prescriptions filled under the managed care  
19 - managed care or fee-for-service for all pharmacy  
20 types including specialty and 340B. So, we want to  
21 take 340B out, right, because you don't want the  
22 lower of?

23 CHAIRMAN POOLE: Is that true,  
24 Philip?

25 DR. ALMETER: Can you say it one

1 more time?

2 MS. STRAUB: We need for it to  
3 be separate because it's not the lower.

4 CHAIRMAN POOLE: So, you want to  
5 put excluding 340B?

6 MS. STRAUB: Right, and, then,  
7 make sure that addendum is down there that they don't  
8 adhere to the lowest of logic, something like that.

9 MS. McCORMACK: And instead of  
10 saying included in this motion, you could say  
11 additionally - I'm just making it more concise -  
12 additionally, DMS should send request to CMS in a  
13 timely manner since Senate Bill 50 requires that the  
14 Cabinet set reimbursement rates to be used in  
15 conjunction with a single state MCO.

16 So, I think you just go to  
17 where it says, included in this motion, just say  
18 additionally because it will be included in the  
19 motion because this is the motion. Sorry. I have my  
20 little red pen out. Sorry, guys. I should have been  
21 a book editor instead of a lobbyist.

22 CHAIRMAN POOLE: So, included in  
23 the motion, what now?

24 MS. McCORMACK: Just make it,  
25 additionally, that DMS instead of saying included in

1 the motion.

2 MS. SMITH: Ron, where it says  
3 included - yeah, right there.

4 DR. ALMETER: I have something I  
5 need to comment on. Jessin, you tell me how accurate  
6 this is. My understanding is that federally, you're  
7 required to submit a 340B price when it comes to  
8 Medicaid fee-for-service.

9 So, you can't really say this.  
10 The recommendation for removing the ceiling price at  
11 a lowest logic really lives in the MCO world but not  
12 in the fee-for-service world. It has to stay in fee-  
13 for-service. We're required. There's no way around  
14 it. I know you're having to do all kinds of Jujutsu  
15 in this typing, Ron.

16 CHAIRMAN POOLE: Where do I need  
17 to go?

18 MS. STRAUB: I just think if you  
19 put fee-for-service, it's different from the managed  
20 care and it's confusing with 340B. Is that what  
21 you're saying, Philip?

22 DR. ALMETER: Yes. So, if you  
23 took out fee-for-service in that first, then, it's  
24 okay.

25 MR. CARRICO: Jessin, if we



1 wanted to address the issue that I brought up about  
2 just one dispensing fee per month, do we put this in  
3 here or is this something we address after CMS  
4 hopefully approves this?

5 DR. JOSEPH: The concern you  
6 brought up is much more of a plan benefit design  
7 issue. You could certainly put it in here, but that  
8 is less of what the rate is versus what Senate Bill  
9 50 is telling what the PTAC to do in terms of rates  
10 versus how we operationalize that rate. I wouldn't  
11 say you can't. It just falls outside of what Senate  
12 Bill 50 was asking.

13 MR. CARRICO: So, if I wanted to  
14 address this, when would be the time, now or later?

15 DR. JOSEPH: I would say at the  
16 next PTAC meeting just because it's not on this  
17 agenda.

18 MR. CARRICO: Okay. And if we  
19 wanted----

20 DR. JOSEPH: You could send me  
21 the concern in an email and we could take a look at  
22 it.

23 My first thinking off the top  
24 of my head is for certain products, I think it may  
25 make sense; but if we were to remove this entirely,

1 then, we don't have a safeguard from a payor  
2 standpoint of pharmacists submitting a claim every  
3 day for a one-day supply, right?

4 MR. CARRICO: Correct, but now  
5 with the new NCPDP stuff that's getting submitted,  
6 you're able to see what the original quantity is and  
7 the quantity dispensed. So, I think you might be  
8 able to see if someone is gaming the system that way.

9 DR. JOSEPH: Right. That's  
10 true; but I think from our standpoint is do we want  
11 to even allow anybody to game the system versus  
12 setting up those safeguards up front as part of the  
13 plan benefit design but perhaps we shouldn't talk  
14 about that today.

15 MR. CARRICO: Okay. What about  
16 an appeal for ingredient cost?

17 DR. JOSEPH: Are you asking  
18 should you put that in here?

19 MR. CARRICO: Correct, or is  
20 that the next PTAC meeting as well?

21 DR. JOSEPH: Again, you can put  
22 it in here; but the way I read this is PTAC is  
23 recommending DMS go to the fee-for-service  
24 methodology and we would operationalize that the same  
25 way we operationalize the fee-for-service side.

1                               So, if NADAC is too low, our  
2       instruction to pharmacists is to reach out to the  
3       NADAC administrators or CMS which will eventually  
4       lead you to Myers & Stauffer, but at that point,  
5       we're agreeing to use a nationally-priced benchmark.  
6       We don't have a state control over it.

7                               MS. McCORMACK: Just something  
8       else for us to think about. If MAC is in the lower-  
9       of formula, how do we protect against everything just  
10      getting MAC'd and being the lower of?

11                              CHAIRMAN POOLE: That's  
12      basically what Matt is talking about is that----

13                              MS. McCORMACK: Okay. I'm  
14      sorry.

15                              CHAIRMAN POOLE: ----what is  
16      our appeal or recourse or what action do we have  
17      because we all have lived in this world and know what  
18      can happen when prices get okayed to go ahead and low  
19      ball everything to where you're just going to be  
20      breaking even with the dispensing fee and not  
21      reimbursed anything on the cost.

22                              MS. McCORMACK: So, did Jessin  
23      recommend that we put this on for our next meeting?

24                              DR. JOSEPH: Yes, you certainly  
25      can. Again, how we would operationalize this the way

1 that it's written is more so that we would say if -  
2 (inaudible) MAC is severely low. We would instruct  
3 pharmacists to appeal the MAC through the appropriate  
4 channels. Again, the MAC is a little bit more easier  
5 of an appeal process than the NADAC because, again,  
6 the NADAC is going to be set by Myers & Stauffer and  
7 CMS versus the MAC being set by the Pharmacy Benefit  
8 Manager.

9 MS. McCORMACK: Right, but  
10 there's also ways that you can streamline the MAC  
11 process to make it more pharmacy friendly.

12 So, I'd like to continue that  
13 conversation after I have some time to look at maybe  
14 the mono lens that CMS may have around that and talk  
15 to some more folks that know a little bit more about  
16 this than me. So, whether we continue it today or at  
17 our next meeting, I'm fine.

18 DR. ALMETER: I have a quick  
19 comment. Just that very first sentence, can we  
20 remove excluding 340B pharmacies and all pharmacy  
21 types, period, because you really cover the 340B  
22 language in that last sentence.

23 MS. STRAUB: Yes. That's what I  
24 was going to say, because if you're reading it, it's  
25 like you're excluding 340B. So, yeah.

1 MR. CARRICO: I've got another  
2 question, I guess, back to what we were just speaking  
3 about. I thought Senate Bill 5 defined MAC in the  
4 State of Kentucky as however a generic drug is  
5 reimbursed, not maximum allowable cost. So, if  
6 that's the case, wouldn't even NADAC be able to be  
7 appealed in this scenario since it's through a PBM  
8 and not fee-for-service?

9 Is Shannon Stiglitz on this  
10 call? I thought she would have insight on this. No?  
11 All right. I guess I've got some research to do  
12 before our next meeting, then.

13 CHAIRMAN POOLE: Okay. Is  
14 everybody okay, first of all, with the primary motion  
15 and, then, any other motion unless somebody feels  
16 differently----

17 MS. STIGLITZ: I'm here. If you  
18 can hear me, this is Shannon Stiglitz.

19 CHAIRMAN POOLE: We can hear  
20 you, Shannon. Go right ahead.

21 MS. STIGLITZ: I don't know if  
22 I'm allowed to speak, Ron. That might be a Sharley  
23 question.

24 CHAIRMAN POOLE: Can she speak,  
25 being a registered lobbyist?

1 MS. HUGHES: I can't tell you  
2 who can speak and can't speak at the meeting.

3 CHAIRMAN POOLE: So, Shannon,  
4 enjoy yourself. Let's hear you.

5 MS. STIGLITZ: Well, a couple of  
6 things I would say is I would have concerns for  
7 pharmacies using the lowest of logic because it is  
8 including MAC. MAC as defined in KRS 304 which is in  
9 the Department of Insurance statutes, I don't know  
10 that that same MAC definition applies in Medicaid.

11 I would think that pharmacies  
12 would want NADAC to be the floor. And, then, if  
13 there is not a NADAC price, then, you would go lowest  
14 of logic on MAC, WAC, FUL, AMP, whatever is lower,  
15 but I think you have to be very careful that you  
16 include MAC in your lowest-of-logic ingredient cost.  
17 That's just my opinion.

18 MS. McCORMACK: I'm glad to hear  
19 from Shannon and I think she's right. Thank you,  
20 Shannon.

21 MR. CARRICO: I agree.

22 CHAIRMAN POOLE: So, how would  
23 you reword this, Shannon?

24 DR. JOSEPH: Shannon, I'm not  
25 going to tell you how to reword it. I would just

1 point out that if you do want to reference back to  
2 how CHFS has set up our regs, we do define MAC. So,  
3 that might be easier than somebody defining MAC for  
4 the first time.

5 MS. STIGLITZ: I mean, but does  
6 that MAC say that it can't be below all pharmacists'  
7 costs? I mean, the whole point of NADAC is that  
8 you're reimbursing at actual cost, or just say AAC is  
9 the lowest, is the floor if you don't want to say  
10 NADAC.

11 I mean, I don't know, but if  
12 you use the word MAC - and I don't know what the  
13 definition off the top of my head is in the DMS  
14 regulations - but, typically, and you're setting the  
15 reimbursement rates, Jessin. So, the ingredient  
16 cost, I mean, it just becomes arbitrary.

17 And, so, a pharmacy could be  
18 getting a \$10.64 dispensing fee and getting  
19 reimbursed 10% of their cost of the ingredient. I  
20 think you have to have a floor that is more objective  
21 than MAC.

22 CHAIRMAN POOLE: This is what  
23 you said, Shannon. So, tell me your reasons why this  
24 is again better than ingredient cost.

25 MS. STIGLITZ: I mean, again, I

1 would say that MAC is more a term of art instead of a  
2 term of distinction or that's objective and  
3 measurable; but I would argue that for ingredient  
4 cost, NADAC shall serve as the floor, the lowest  
5 reimbursement possible, unless there is no NADAC  
6 price set and, then, you go to WAC, FUL, AMP, AAC -  
7 if you want to throw MAC in there, I'll leave that to  
8 you - the lowest of logic after that.

9 MS. SMITH: I think we're  
10 getting away from the State Plan fee-for-service - am  
11 I correct, Jessin - because it identifies ingredient  
12 cost as the lower logic. It has NADAC, WAC plus  
13 zero.

14 DR. JOSEPH: Again, guys, I'm  
15 not trying to tell you how to do this, but from an  
16 interpretation standpoint, I think what I'm hearing  
17 is that the fee-for-service ingredient cost  
18 methodology and instead of a MAC, the PTAC is  
19 recommending an actual acquisition cost.

20 DR. ALMETER: I don't know that  
21 that's what we're recommending.

22 MR. CARRICO: Because that would  
23 really mess up 340B.

24 DR. JOSEPH: I get that, but if  
25 we can exclude the 340B piece, I mean, take out 340B,



1 I think that's where the MAC, outside of 340B, you  
2 don't want a MAC. You want to at least make the  
3 pharmacist whole and you need an actual acquisition  
4 cost or no?

5 MR. CARRICO: As the floor.

6 DR. JOSEPH: As the floor,  
7 right. So, you say the ingredient cost, NADAC, FUL,  
8 I think it's ASP plus six, WAC. And, then, instead  
9 of a MAC, you want the bare minimum of the floor to  
10 be including an AAC because I think the concern is  
11 that the MAC could be too low, right?

12 MR. CARRICO: Correct. MAC has  
13 really bitten us in the rear end many times  
14 throughout the years, but I want to make sure that  
15 we're not setting 340B up for disaster if we use AAC  
16 or----

17 MS. STRAUB: Exactly. I don't  
18 think we need to use AAC at all.

19 DR. JOSEPH: Okay. So, then, I  
20 would say that you don't recommend the ingredient  
21 cost to be the same as the fee-for-service one  
22 because now we're not doing that.

23 DR. ALMETER: We took out fee-  
24 for-service language in here.

25 DR. JOSEPH: The first line, for

1 Kentucky DMS to request that CMS approve the  
2 federally-recommended fee-for-service.

3 MS. STRAUB: Yeah, we need to  
4 take out fee-for-service, top line.

5 MR. CARRICO: So, basically, we  
6 just need to take out MAC from the fee-for-service  
7 logic, correct?

8 DR. JOSEPH: That's what it  
9 sounds like to me.

10 DR. ALMETER: You could put  
11 after the 340B language there, MAC is to be excluded  
12 from the lowest of logic.

13 MS. STRAUB: Yes. Yes.

14 DR. ALMETER: Then, all you have  
15 is NADAC, WAC, federal upper limit and usual and  
16 customary.

17 MS. McCORMACK: Wouldn't it be  
18 easier, maybe it doesn't make any sense, would it  
19 just be easier to not type the fee-for-service, just  
20 say the managed care rate should be "x" and not to do  
21 the exceptions, or am I missing something?

22 MR. CARRICO: I think we're all  
23 saying the same thing.

24 MS. STRAUB: Yes, but we're  
25 saying it a different way.

1 DR. ALMETER: And just for the  
2 record, for Ron, I might put it in a separate  
3 sentence. It would be very difficult to tie it into  
4 one sentence.

5 DR. JOSEPH: The other thing I  
6 would take out is the federally-recommended part.

7 DR. ALMETER: So, that last  
8 sentence, before you get to taking out MAC, 340B  
9 drugs dispensed by a pharmacy should not be included  
10 in the 340B ceiling price. So, you could take out  
11 MAC and, then, add a sentence on the end that says  
12 MAC will not be included in the lowest of logic.

13 MS. STRAUB: Correct.

14 DR. ALMETER: And you could also  
15 take out at the beginning of the 340B to just take  
16 out for and of. You could just start with 340B.

17 MS. SMITH: I think we have to  
18 put the dispensing fee rate in because we don't have  
19 that now, right, because we were referring back to  
20 the fee-for-service?

21 MS. STRAUB: Yes, we'll have to  
22 add that since we took out the service model.

23 MS. SMITH: The second line,  
24 dispensing fee rate of \$10.64 on the second line as  
25 the floor.

1 CHAIRMAN POOLE: Is silence a  
2 good thing?

3 MS. SMITH: We're reading.  
4 We're making sure that everything is covered. I  
5 really think what we added with the 340B in red needs  
6 to go up. The additionally, that sentence needs to  
7 be last. Does that make any difference? It just  
8 reads better.

9 DR. ALMETER: Yes. That makes  
10 sense.

11 MR. CARRICO: On the third  
12 motion, do we need to add compounding as well?

13 CHAIRMAN POOLE: Well, what I  
14 was going to do, all these other motions down here,  
15 unless Jessin tells us different, we can work on  
16 these later or would you rather go ahead and put them  
17 in now?

18 MR. CARRICO: I guess, Jessin,  
19 if we went forward with how that one is worded, how  
20 is specialty and compounding going to be reimbursed  
21 in the meantime? Are they going to make just \$10.64  
22 scripts, period?

23 DR. JOSEPH: That's how I'm  
24 reading the recommendation.

25 CHAIRMAN POOLE: Yes.

1 MR. CARRICO: And how does fee-  
2 for-service currently do it for specialty and/or  
3 compounding?

4 DR. JOSEPH: Ten sixty-four.

5 MR. ALMETER: Ten sixty-four.

6 MS. SMITH: Ron, it needs to say  
7 single state PBM, not MCO. Thanks. I'm comfortable  
8 with that motion.

9 MS. STRAUB: I second.

10 CHAIRMAN POOLE: So, for  
11 officialness here, Rosemary, would you like to state  
12 your original motion?

13 MS. SMITH: Yes, I will. For  
14 our Kentucky DMS to request that CMS approve the  
15 ingredient cost as NADAC, FUL, WAC, U&C and  
16 dispensing fee rate of \$10.64 as the floor for  
17 reimbursement for Kentucky Medicaid prescriptions  
18 filled under managed care and all pharmacy types.

19 340B-purchased drugs dispensed  
20 by a pharmacy should not be included as a 340B  
21 ceiling price. MAC will not be included in the  
22 lowest of logic.

23 Additionally, that DMS send a  
24 request to CMS in a timely manner since Senate Bill  
25 50 requires that the Cabinet sets reimbursement rates

1 to be used in conjunction with a single state PBM.

2 DR. ALMETER: So, there's one  
3 edit and I'm sorry. 340B-purchased drugs dispensed  
4 by a pharmacy should not have the 340B ceiling price  
5 included in lowest of logic. That's how it should  
6 read.

7 MS. SMITH: Yes. That sounds  
8 good. I agree with that.

9 MS. McCORMACK: I think it  
10 should be included in lowest of logic, right? Sorry.  
11 I've got my red pen out again but I may be wrong.

12 DR. ALMETER: Yes.

13 MS. SMITH: Yes. Jill, we're  
14 making you our Editor-in-Chief.

15 DR. FIGG: Ron, do we need to  
16 include in that first sentence reference to the  
17 lowest, like, when NADAC is not available? Like, we  
18 just kind of lumped all that together. Is that  
19 reading okay?

20 CHAIRMAN POOLE: My head is kind  
21 of spinning right now.

22 MS. McCORMACK: Let's ask  
23 Jessin. Jessin, does that first sentence, does that  
24 make sense or not? Is that doing what it we want it  
25 to or is it not?

1 DR. JOSEPH: I mean, I know what  
2 you guys are talking about, but I think from a formal  
3 standpoint, what we might want to put in, and since  
4 you reference a lowest of logic in red at the end of  
5 that sentence, you might want to say, for Kentucky  
6 DMS request that CMS approve the lowest-of-logic  
7 ingredient cost as. That way, then, we know that  
8 we're talking about a lowest of logic here, not one  
9 or the other.

10 MS. McCORMACK: Thank you.

11 MS. SMITH: Meredith, does that  
12 answer your question?

13 DR. FIGG: Yes. I think so. It  
14 was just confusing to me on when we were going to use  
15 which one. We just kind of threw them all in that  
16 first sentence.

17 MS. SMITH: Jessin, does that  
18 look okay now?

19 DR. JOSEPH: Yes. I feel like I  
20 understood it.

21 MS. SMITH: Shall I read it  
22 again?

23 CHAIRMAN POOLE: Read it again,  
24 please.

25 MS. SMITH: For our Kentucky

1 DMS to request that CMS approve the lowest-of-logic  
2 ingredient cost as NADAC, FUL, WAC, U&C and  
3 dispensing fee rate of \$10.64 as the floor for  
4 reimbursement for Kentucky Medicaid prescriptions  
5 filled under managed care and all pharmacy types.

6 340B-purchased drugs dispensed  
7 by a pharmacy should not have the 340B ceiling price  
8 included in lowest of logic. MAC will not be included  
9 in the lowest of logic.

10 Additionally, that DMS send  
11 request to CMS in a timely manner since Senate Bill  
12 50 requires that the Cabinet sets reimbursement rates  
13 to be used in conjunction with a single state PBM.

14 CHAIRMAN POOLE: Motion by  
15 Rosemary.

16 MR. CARRICO: Second.

17 CHAIRMAN POOLE: Second by Matt.  
18 Any further discussion? All those in favor, say aye.  
19 Any opposed? This officially is the longest motion  
20 that I've ever worked with and that's saying  
21 something for being on the Board of Pharmacy.

22 MR. CARRICO: Ron, you did a  
23 great job as the stenographer.

24 CHAIRMAN POOLE: Do we want to  
25 pursue any of the secondary motions at this time or



1 do we want to do some research?

2 I don't think the second motion  
3 or the third motion would be a problem. Certainly  
4 coming up with an appeal process to help Jessin and  
5 his people out with - I mean, just by saying, yeah,  
6 we need an appeal process. Well, that's all fine and  
7 good, but we probably just need to have some  
8 discussions on that for next time.

9 MS. McCORMACK: I would say  
10 let's vote on the second and third motion and hold  
11 the fourth motion for the next meeting.

12 CHAIRMAN POOLE: Okay.

13 MR. CARRICO: I guess I've got  
14 one question. Jessin, if this goes the way it is,  
15 say this started March 1<sup>st</sup> or whatever, under the way  
16 this is, we'll be able to bill for immunizations,  
17 correct?

18 DR. JOSEPH: Yes. So, if this  
19 goes the way it is, I don't see how this impacts  
20 immunizations in any way under the managed care  
21 benefit.

22 MR. CARRICO: Okay. Just making  
23 sure because we've got to order our shots for next  
24 year in about a month and a half.

25 DR. JOSEPH: I don't want to be

1       overly cautious. I mean, I know what you guys are  
2       talking about. So, I'm not necessarily worried about  
3       conveying this message to my team here, but if you  
4       want to be overly cautious here, you can say for  
5       covered outpatient drugs or you could say excluding  
6       immunizations but I really don't think you need to do  
7       that, to be honest.

8                       MR. CARRICO: Okay. So, with  
9       this motion that we have, what is the time line of  
10      when you think it will be submitted to CMS for  
11      approval?

12                     DR. JOSEPH: Since this is a  
13      recommendation to the Department, I have to take this  
14      up to my leadership and, then, I'm sure the Secretary  
15      will be involved and, then, I'll know next steps, but  
16      I can't necessarily say that we're going to submit  
17      this to CMS tomorrow or anything.

18                     MR. CARRICO: I guess when will  
19      we hear what the next step is if they say that's a  
20      good motion or recommendation?

21                     DR. JOSEPH: I can put it on  
22      everyone's agenda as soon as this is finalized and  
23      sent over and we can push to have a response; but in  
24      terms of, again, a time line, I can't commit to  
25      anything.

1 CHAIRMAN POOLE: Does anybody  
2 care to make a motion on the second one there?

3 DR. ALMETER: I motion.

4 MS. STRAUB: My only concern is  
5 doesn't the second motion have to do with provider  
6 status, and I don't know, can you do that under  
7 Medicaid?

8 DR. ALMETER: Well, when you say  
9 develop clinical protocols----

10 MS. STRAUB: So - okay.

11 DR. ALMETER: Correct me if I'm  
12 wrong because I've not been as involved in the  
13 legislation, but I think it's always been a hard no  
14 when we talk about provider status, but when you talk  
15 about reimbursed----

16 MS. STRAUB: Right.

17 DR. ALMETER: ----in circles as  
18 we do, you get more traction. This seems more about  
19 services that was provided.

20 MS. STRAUB: Okay. Good.  
21 That's good.

22 DR. ALMETER: I mean, I'm open  
23 to feedback.

24 MS. STRAUB: Okay. I want to  
25 make sure. Okay.

1 DR. ALMETER: Because the word  
2 provider is really not in that.

3 MS. STRAUB: Okay. Good.

4 CHAIRMAN POOLE: So, we have a  
5 motion by Philip.

6 MS. SMITH: Second.

7 CHAIRMAN POOLE: And a second by  
8 Rosemary. Any further discussion? All those in  
9 favor, say aye. Any opposed? We're getting much  
10 faster. I'm just kidding you all, too. I just want  
11 to get this right and I know you all do, too.

12 At this time, do we want to  
13 develop that third motion or do you feel we've got  
14 enough time at the next meeting to work on that one?

15 DR. FIGG: Ron, I think I might  
16 have some more information I could look at on at  
17 least specialty. So, if I'm not going to hold the  
18 group up, I'd say put this on the agenda for the next  
19 meeting so we have some time to go back and do some  
20 research.

21 CHAIRMAN POOLE: Okay.

22 DR. FIGG: But I'll defer to  
23 others if----

24 CHAIRMAN POOLE: Can everybody  
25 else - I didn't mean to cut you off, Jill. You all

1 can also be thinking about any type of appeal process  
2 suggestion. I personally would like to define it as  
3 much as we can to help out our Department because  
4 just saying, hey, we need an appeal process, well,  
5 okay, what. So, just be thinking about those,  
6 especially those of us who have been in the trenches  
7 of appeal processes for a long time.

8 With that being said, is there  
9 anything else? We've pretty well covered our main  
10 objectives. I'll be getting in touch with you guys  
11 about a date in the future.

12 DR. JOSEPH: Ron, I'm sorry, and  
13 Sharley is on. So, are these recommendations going  
14 to the MAC first?

15 CHAIRMAN POOLE: That's the  
16 appropriate way of doing it. Do you know when the  
17 full MAC meeting is, Sharley or Jessin?

18 MS. HUGHES: Let me look. It's  
19 November 19<sup>th</sup>.

20 CHAIRMAN POOLE: Okay. Great.  
21 And I'm assuming it's a virtual meeting also?

22 MS. HUGHES: Yes, it will be,  
23 and someone from the TAC will need to present the  
24 recommendations.

25 CHAIRMAN POOLE: Okay. I'll

1 just be in touch with all of you. I don't think  
2 November 19<sup>th</sup> should be a problem for me to submit  
3 this to them. So, Sharley, just let me know on the  
4 date and time and I'll make sure that me and somebody  
5 else on the PTAC here will be present to present  
6 that.

7 MS. HUGHES: It's from 10 to  
8 12:30 is the time on there, and the link should be  
9 out on the MAC website within a week.

10 CHAIRMAN POOLE: Okay. Anything  
11 else? If not, I will accept a motion to adjourn.

12 MS. McCORMACK: I'll make the  
13 motion.

14 DR. ALMETER: Second.

15 CHAIRMAN POOLE: All those in  
16 favor, say aye. Thank you all.

17 MEETING ADJOURNED  
18  
19  
20  
21  
22  
23  
24  
25